

Wealth Strategies Group, LLC is a complete financial services company that provides Investments in Stocks, bonds, IRA's; Financial Services in Retirement Planning, 401K's and Estate Planning; Provide Insurance for Life, Disability and Long Term Care. They know that the decisions people make today will have far reaching impact in the future and how they want to live. The quality of the decisions must be based on solid principles to help their clients understand how to make their money work just as hard as they do.



## Project Overview

Upon moving to a new facility, Wealth Strategies Group received the opportunity to upgrade their old Executone Infrastructure to a new Avaya VoIP platform. Lantana worked closely with Wealth to come up with a communications solution that best fit their needs. Lantana installed a Communications Manager S8300 G700 Standalone VoIP system with up to (100) Licenses, bundled; All associated Integrated Management software; (1) PRI from QWEST; Installed and programmed approximately (79) 9600 series IP sets; Provide Extension to Cellular for the Executives; IP Soft phones and Voice Mail with UM. Before sign off, Lantana checked all functionality and tested all messaging requirements/waiting lamps, local, LD, International and E911 to the PASP location. The next day, in service was included to correct any minor issues.

## Solutions

- Increased mobility by allowing users to be reached from one number anytime, anywhere.
- Call improvements were made by moving them to new QWEST PRI and DID extensions.
- Improved administration due to endpoints automatically re-registering to the DHCP Server allowing the phone set to be recognized instantly, greatly reducing scheduled visits by technicians.

*“It was apparent to us from the beginning that Lantana was the way to go. Their hands on approach to solving our needs in an organized, economical and understandable way were invaluable. Mark Wilkins and his team was available and participatory every step of the way. The final result was better than we could have expected. I would not hesitate in recommending Lantana to any business for their communications needs”. – Lyle Domenitz, General Agent*